

2010 Report to the Community





## We Naturally Connect Lives



## **Reason for Being**

Blood sustains precious human life. Its presence and flow allows us to seek the purpose of our existence and attain life's milestones. When we share blood, wounds heal; individuals thrive; and families remain whole. We share blood to enrich our life experience, casting aside our differences to link the human race through a common, natural bond.

## **Our Vision**

When TBC is successful our community benefits in the following ways:

- Lives are saved.
- The human experience is enriched and life's milestones are met.
- Sense of community well-being is heightened.
- Relationships are given a chance to grow and mature.
- The human race is linked by a common bond.

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## President's Message





Greg Hart, President & CEO

Dear Friends,

Whether in our community or beyond, blood donors perform daily miracles. Statistics show that about every two seconds someone will need blood. It could be a young child undergoing chemotherapy, a victim of a car accident, or a patient receiving an organ transplant. There's also a good chance you or I will need a blood transfusion in our lifetime.

With your help we never have to consider this question, "Will there be enough of this life-saving gift available the day I, you, a family member, friend, neighbor or co-worker needs it?" You have shown each year that the answer will be a resounding, "yes!"

While The Blood Connection's high standard of quality and service continues to be made possible because of selfless and loyal blood donors, it is also made possible by a dedicated staff of employees and volunteers who view themselves as stewards of the blood supply. These stewards are the heart of our organization, sharing a common vision and a dedication to the mission.

On behalf of all of us at The Blood Connection, we thank you for your generous spirit that allows us to fulfill our mission, and in turn, make a life-saving difference in the lives of so many patients in our community.

Sincerely,

Gregory Hart, President and CEO





#### **New Woodruff Road Donation Center**

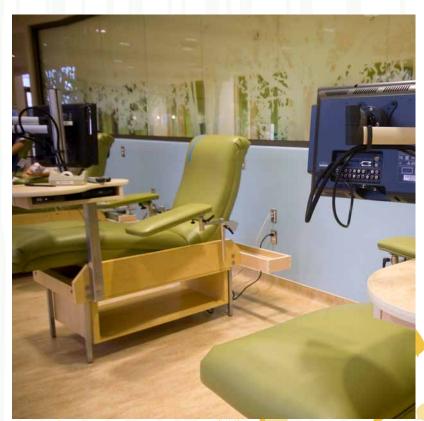
On March 15, The Blood Connection proudly opened its new flagship donation center located at 435 Woodruff Road. The new facility is spacious, state-of-the-art, modern, and, most important, designed with the donor in mind!

The Blood Connection embraces a nature-inspired theme to create a welcoming and comforting environment. An abundance of natural light, calming colors, and views of landscaped gardens creates a relaxing setting.

The unique setting and warm, friendly staff all create the ultimate donation experience.











## **Refurbished Blood Vessels**

In 2010, The Blood Connection refurbished two of its total seven bus fleet. The blood mobiles, like the fixed site donation centers, have been updated and re-designed with the donor in mind! On the outside TBC still utilizes its signature red and white colors to ensure recognition and maintain visibility while moving around the community. On the inside, noticeable updates have been made to enhance the donation experience. Donors enjoy flat panel TVs and headphones at every bed, beds positioned for privacy, and tubing and equipment is hidden from view. The overall interior has been designed with cool, coordinating blue colors that are soothing from the moment a donor comes aboard.











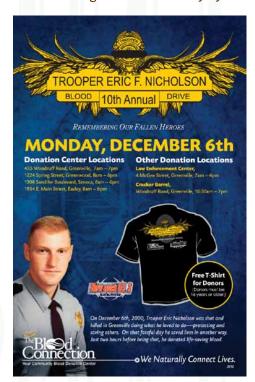
## **Marketing Blood Drives**

In 2010, TBC once again partnered with families who honored fallen heroes and loved ones, and with companies that took blood donation to new levels of awareness and action.

TBC remembered Precious Gambrell, a young child who lost her battle with sickle cell disease; honored Captain Kimberly Hampton, a young American hero who died in Iraq; and saluted Trooper Eric Nicholson who was shot and killed in the line of duty and who had just donated blood a few hours before he was killed.

TBC is grateful for these life stories that motivate the community to action, year after year.

Powerful partnerships with the Greenville Drive ("Donor All Star" campaign), Entercom Radio ("Rock-n-Roll-Up-Your Sleeve"), and Bruster's ("Pint for a Pint") continued to drive current and new donors to donate blood. The commitment to the well-being of the community by these organizations is inspiring.



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## **Donor Retention Programs**

Finding and retaining first time donors is critical to ensure an ongoing, strong blood supply. The Blood Connection recognizes and offers a rewards program to younger donors not only as a thank you, but as a way to instill the important pattern of blood donation and giving back to one's community through blood donation.

When donors give blood for the first time, they receive a brochure thanking them for donating. The brochure explains that their second, and third donations (within a year of their original donation) will qualify them for a music card and Starbucks gift card. The Blood Connection sends unique reminders to encourage donations.





This program has been very successful and in 2010 29% of first time donors gave a second time, and 58% of those gave a third time. These donors are on their way to being lifelong blood donors and helping save many lives.



1st Franklin Financial 3M Company Aaron Industries Abundant Life Ministries Academy of Hair Technology Advance America W. Blue Ridge Advanced Automation Advent United Methodist Church AGFA **Agilysys** Aircare Home Health Airport Baptist Church Alexander Elementary Alfmeier Corporation Alta Brookwood Apartments **AMEC AMECO** American Diabetes Association American Legion #224 American Legion (Williamston) American Legion Aux. Post 120 American Legion Auxillary American Legion Post # 3 American Woodmarks - Toccoa Amick Farms Apalache Baptist Church AR Lewis Elementary School Armstrong Elementary Ascend Materials Ashland Performance Materials Ashworth Card Clothing Asten Johnson Aunt Het Festival Aurora Textile Avery Dennison B.F. Shaw, Inc Baldor/Dodge/Reliance - Ponders Court Baldor/Dodge/Reliance - Pelham Baptist Easley Hospital **BASF** Bausch & Lomb Bayne Machine Works, Inc.

Berea First Baptist Church Berea Friendship United Methodist Church Berea High School Berry Plastics (Tyco) Bessie Road Baptist Church Best Buy Beth Israel Synagogue Bethany Baptist Church Bethel Elementary School Bethesda United Methodist Church Bethlehem Baptist Church BI-LO - E. North St. BI-LO Inc. - Mauldin BI-LO - Hudson Road - Green BI-LO - Easley BI-LO - Pickens BI-LO - Clemson BI-LO - Clinton BI-LO - Fountain Inn BI-LO - Greenwood BI-LO - Hwy. 14 Simpsonville BI-LO - Laurens BI-LO - W. Wade Hampton - Greer BI-LO - W. Butler Road - Greenville BI-LO - Clinton Car Show BI-LO - Easley #5155 Bible Baptist Church Big 'O' Dodge Big Lots - Berea Big Lots - N. Pleasantburg BJ Skelton Career Center Bloom - Simpsonville Blue Cross / Blue Shield Blue Ridge Electric - Oconee Blue Ridge Electric - Pickens Blue Ridge High School Blue Ridge Orthopedics Blue Ridge View Baptist Church BMW Manufacturing II **Bob Jones University Press Bob Jones University** Bold Spring Baptist Church Bonds Career Center Boy Scout Troop 282 Bradshaw Acura Infiniti Bradshaw Automotive Brashier Middle College Breakaway Honda

**Brighton Gardens Brookwood Community Church** Brown Mackie College Brushy Creek Baptist Church Bruster's - Greenwood Bruster's - Easley Bruster's - Greer Bruster's - Pelham Rd Bruster's - Simpsonville Bruster's - Whitehorse Rd. Bruster's - Woodruff Rd. Bryson Elementary School Buncombe Road Baptist Church Buncombe Street United Methodist Church Burger King - Simpsonville Burger King - Moonville C & S Wholesale Services Cafe Paulista Grill Calhoun Falls Ministerial Calvary Baptist Church - Easley Calvary Baptist Church - Simpsonville Cambridge Academy Camelot Cinema Camp McCall Camp Old Indian Canal Insurance Cannon Memorial Hospital Capital Bank Capital Management Services Capstone Health & Rehab Capsugel Capsugel MTC Cardiovascular Students Carmax Carolina Auto Auction Carolina Center for Behavioral Health Carolina First Center Carolina High Academy Caterpillar Electric Power Division Caterpillar Logistics Cedar Grove Baptist Church Cedar Shoals Baptist Church Central Community Central Volunteer Fire Department: Station #2 Century BMW CeramTec NA

Charter Communication Chelsea Hawkins Memorial BD Cherrydale Church Cherrydale Cinema Chestnut Ridge Church Chick-fil-A - Ğreer Chick-fil-A - Greenwood Mall Chick-fil-A - Havwood Road Chick-fil-A - Pelham Road Chick-fil-A - Taylors Chick-fil-A - Simpsonville Chick-fil-A - Woodruff Road Chick-fil-A - Cherrydale Chickasaw Association, Inc. Chicopee United Methodist Church Christ Church Episcopal Cintas Corp City of Greenville City of Seneca Clearview Baptist Church Clemson Church of Christ Clemson Downs Clemson Honors Society - Eureka Clemson Public Works Clemson United Methodist Church Clemson University Clemson University Department of Multicultural Affairs Clemson University - Vickery Hall Cliffs Mountain Park Cliffs Valley Community Coats Coats & Clark - Green Coffee Street Cold Springs Community College Park Worship Center College Street Baptist Church Columbia Baptist Church Columbia Farms Inc. Community South Bank & Trust - Greenville Community South Bank & Trust - Greer Computer Dynamics CompX National Concentrix Contech Forgings LLC Cooper Power Systems Coops Fitness

Cornell Dubilier

BB &T - Carolina Insurance

Beech Springs Tabernacle

Bellview Baptist Church

Benteler Automotive

Consultants

Belk - Greer

**Edwards Road Baptist Church** 

Ellen Woodside Elementary School

Emerald Gardens of Greenwood

Entercom Rock-n-Roll Blood Drive

Faith Renewed Outreach Center

Family Medicine Association

Ellcon National Inc

Elliott Davis, LLC

Emerald High School

Enclave at Fairview

**Enon Baptist Church** 

Enoree Career Center

Ethox Chemicals, LLC

Faith Baptist Church

FBO Amy Murphy

FBO Joseph Asher

**FBO** Brandon Ayers

**FBO Elizabeth Bivens** 

FBO Halev Boyd

FBO Adam Brown

FBO Farrah Coker

FBO Mark Eades

FBO Miller Dimond

FBO Howard Anderson

FBO Scott Edward Beam

FBO Samuel Blair Brown

FBO Landreth Caden

FBO Anthony Cardona

FBO Michael Glen Chambers

Fairway Ford

Eurokera North America

Fairview Baptist Church

**Embassy Suites** 



Cornerstone Church Coronaca Fire & Rescue Covenant United Methodist Church Covidien Cox Chapel Baptist Church Crescent Hill Baptist Church Cross Roads Baptist Church Cryovac Sealed Air Corporation Curves - Powdersville **CWI** Benefits Dacusville Community Blood Drive Dacusville Elementary School Davis & Floyd Inc Deliverance Tabernacle Church of God Dept. of Social Services -Greenville County Disciples United Methodist Church Donaldson Center Fire Dept Donaldson Church of God Doncasters/Trucast & Kiswire, Inc. Double Springs Baptist Church DraexImaier **Drive Automotive** Duke Energy - Oconee Nuclear Duke Power- Wenwood **Duncan Printing** Dunklin Fire / Rescue District DW Daniel High School Earle Street Baptist Church Easley Custom Plastics Easley First Baptist Church Easley High School Easley Library

Easley Music Series East End Elementary East Park at Pelham East Pickens Baptist Church Eastern Business Forms Eastern Industrial Supplies, Inc. Eastlan Baptist Church Eastside High School Eastside YMCA Eaton - Georgia Eaton - Maxwell Eaton Power Distribution Ebenezer Baptist Church Ebenezer Welcome Baptist Church **ECPI** 

Edwards Middle School

**FBO Suzette Ervin FBO Joyce Gaines** FBO Jerry Hall FBO Ashley Harrison FBO Angie H. Harrison FBO Jordan Hawkins FBO Terry Holley FBO Harold Thomas Howard FBO Bernard Jones FBO Joseph Patton FBO Neal Little, Janice Starr FBO Brandt Markevich FBO Hope McCorkle FBO Janice McEntire FBO Natalie Kristiansen FBO John E. Nelson

FBO Estes Noah FBO Ray Norris FBO Jay Pendergrass FBO John Ramsey FBO Rebecca Sowles FBO Eli Roe FBO Sara Davenport FBO Jean Sullivan FBO James E. Thompson Sr. FBO Tyler Thompson FBO Teddy Trotter FBO Georgia Vaughn FBO Lewis Whitmire FBO Dustin Ashmore **FBO** Wesley Hare FBO Fred L. Crowder FBO Ford Elementary School Fews Chapel United Methodist Church Fiberweb - Simpsonville Find Great People Firestone Tires First Assembly of God First Baptist Church - Clemson First Baptist Church - Greenville First Baptist Church - Greenwood First Baptist Church - Greer First Baptist Church - Mauldin First Baptist Church - Fountain Inn First Church of the Nazarene First Citizen Bank First Citizens - Walhalla First Presbyterian Church of Greer First Robotics - Littlejohn Coliseum First Savers Bank Five Forks Baptist Church Five Forks Community Drive Five Point Fellowship -Easley Fleet Reserves - Branch 15 Fluor Food Lion - Greenwood Food Lion - Piedmont Foothills Community Church Ford Motor Credit Forest Hills Baptist Church Forestville Baptist Church Fork Shoals Elementary School Fort Dearborn Company Fort Hill Natural Gas Fort Hill Presbyterian Church

Fountain Inn Police National Night Out Fountain Inn Presbyterian Church Fourth Presbyterian Church Fox Carolina Francis Asbury UMC Freedom Finance Freedom Weekend Aloft FRI Management 2 Liberty Square Friendship Baptist Church - Greenville Fuiifilm Fujifilm - K Plant Fuiifilm Holdings-Distribution Center Fujifilm Printing Services Group Furman University Furman University - MLK FWC/Alive Gamma Sigma Sigma Gateway Clinic Gateway Elementary School Gatti Town Fun Day GE - Aviation GF - Brookfield Plaza GE - GTTC GE - Gas Turbine GE - Lab GE - Liberty Building GE - Barnwell Building GEN III, Inc. General Wholesale Distributors Generation's Group Home, Inc. George Coleman Ford Georges Creek Baptist Church Gerber Childrenswear, Inc. GHS YMCA - Simpsonville Glenwood Baptist Church Golden Strip YMCA Goodrich Gordon Food Services Grace Baptist Church Grace Covenant Presbyterian Church Grace United Methodist Church Grainger Gray Court - Owings Elementary School Greenfield Industries

Greenville City Fire Department Greenville County Disabilities



Greenville County Government Greenville County Health Department Greenville County Law **Enforcement Center** Greenville County Mental Health Greenville County Recreation Greenville Derby Dames Greenville Drive - Cherrydale Greenville Drive - Simpsonville Greenville Drive - Taylors Greenville Drive - Travelers Rest Greenville Drive - Whitehorse Greenville Eyecare Associates Greenville First Bank Greenville High School Greenville Hospital/SunTrust Bldg Greenville Memorial Medical Campus Greenville Radiology Greenville Seventh-Day Adventist Greenville Tech - Barton Campus Greenville Tech - Brashier Campus Greenville Tech - Greer Campus Greenville Tech - NW Campus Greenville Tech - School of Nursing Greenville Water DAF Greenville Water System Greenwood Christian School Greenwood Commission of Public Works **Greenwood County Public** Health Department Greenwood High School Greenwood Mall Greenwood Metro Greenwood Mills - Harris Plant Greenwood Sheriff's Office Greenwood YMCA **Greer City Events** Greer Commission of Public Works Greer DMV Greer High School Greer Memorial Hospital Grove Medical Distribution GTP - Greenville **Guardian Building Products** Habersham Plantation

Hampton Park Baptist Church Harley- Davidson of Greenville Harris Baptist Church Hawthorne Inn Assisted Living Hayssen Sandiacre / Design Group HealthSource of Greenville Hendrick Honda Henry Schein Heritage Bible Church Heritage Elementary School Hillcrest High School Hillcrest Hospital Hillcrest Middle Hodges Presbyterian Church Holland Park Church of Christ Hollywood 20 Holy Cross Catholic Holy Cross Episcopal Church Holy Trinity Episcopal Church Honeywell Honeywell "B" Hopewell Baptist Church Horizon Church Hospice Care on SC - Saluda Hovis Precision Products, Inc. Hubbell Lighting, Inc Hunt Meadows Elementary I & M Industrials **IBM Global Services ICAR Complex ILJIN** America Corp Imagine Center Immanuel Lutheran Church Indexx Infor Global Solutions Ingles Market - Easley Inman Health Care Interim Health Care - Greenville International Automotive Components (IAC) International Plastics **IPS Packaging** ISO Polyfilm Itron Inc. - Greenwood Itron Inc. - West Union ITT Technical Institute ITT Technologies/ Compact Automation

**Jacobs Engineers** 

James F Byrnes High School JAMZ - Take A Loved One To The Doctor Day Jantzen Inc. JC Penney - Haywood Mall JL Mann High School Joe's Ice Cream John Knox Presbyterian Church Jostens JPPA-Greenwood Jump for Fire Safety Festival Kemet - Simpsonville Keowee Key Community Kimberly Hampton Library **Knights of Columbus** Koyo Bearings USA, LLC Lander University Lander University - MLK Laurel Baye Health Care Laurel Hill Baptist Church Laurel Hill Living Center Laurens Churches Laurens Commission of Public Works Laurens County Health Care System Laurens District 55 High School Laurens Electric Co Op Lawrence Chapel United Methodist Law Enforcement - Green Law Enforcement - Saluda Law Enforcement Mauldin/ Simpsonville/Fountain Inn Law Enforcement - Greenville Law Enforcement - Laurens Law Enforcement - Newberry League Middle School Leath Correctional Institution Lee Road United Methodist Church Lewis Plaza Association Liberty Community Blood Club Liberty High School Liberty "Idol" Liberty Ministerial Association Life Center - Greenville Life Center - Simpsonville Life Church - Easley Lift Technologies, Ínc. Little River Baptist Association Living Way Community Church Lockheed Martin Aircraft Locust Hill Baptist Church

Lowe's - Cherrydale Lowe's - Clemson Lowe's - Newberry Lowe's - Easley Lowe's - Greenville Lowe's - Greenwood Lowe's - Green Lowe's - Seneca Lowe's - Simpsonville Lupus Support Group - Laurens Lutheran Church of Our Saviour Lutheran Church of the Good Shepard Macsteel Service Centers USA Majesty Health and Rehab Marathon Community Church - Easley Marathon Community Church - Greenville Marietta First Baptist Church Martha Franks Baptist Retirement Community Martin Fall Festival Masonic Lodge Mauldin City Police Mauldin Middle School Mauldin Sports Center Mauldin United Methodist Church McCormick Community Blood Drive McCormick High School McCormick Law Enforcement Memorial Drive - Bryan Spelman Memorial Drive - Lauren Kittles Memorial Drive - Eric Nicholson Cracker Barrel Woodruff Rd. Greenville LEC Memorial Drive - Holly Holmes Memorial Drive - Precious Gambrell Memorial United Methodist Church Metropolitan Life Insurance Michelin American R&D Corporation (MARC) Michelin Headquarters - North America Michelin, North American USO\_US1 Michelle's Pizza Mid-Carolina High School Milliken and Company - Judson Plant Milliken - Enterprise

Halloween Express

Hampton Heights Baptist Church



Milliken - Gilliland Plant Milliken - Hillcrest Milliken - McCormick Mitchell Road Presbyterian Church Mitsubishi Polyester Film Company Monaghan Baptist Church Morgan AM&T Morningside Baptist Church Mount Emmanuel Missionary Baptist Mount Lebanon Baptist Church Movies in the Park - Greer Movies in the Park - Simpsonville Mt. Airy Baptist Church Mt. Carmel - Willington Community Mt. Moriah Baptist Church-Starr Mt. Pleasant Missionary **Baptist Church** Mt. Sinai Baptist Church National Council of **Examination for Engineers** National Healthcare - Clinton National Healthcare - Greenville National Healthcare - Greenwood National Healthcare - Laurens National Healthcare - Mauldin National Night Out - Simpsonville New Hope Baptist Church - Toccoa Newberry College Newberry County Memorial Hospital Newberry High School Newberry Middle School Next To Me Medical Supplies Nicca USA, Inc. Ninety Six Association -Pentecostal Holiness Ninety Six High School Norris Festival North Greenville Hospital North Greenville University North Hills Community Church North Hills Diagnostic Center Northern Tool Equipment Northgate Baptist Church Northside Baptist Church Northside United Methodist Church Northstar Financial NTB Greenville, Inc. Oakmont Nursing Centers

Oconee Medical Center Oconee School District Ohio Gear / Richmond Gear Old Mount Zion Baptist Church Omega Psi Phi - grad chapter Orchard Park Elementary Our Lady of Lourdes Catholic Church Our Lady of the Rosary Catholic Church **OWT** Industries Palmetto High School Para Chem, Inc. Paris Elementary School Park Place Park Place Corporation Parker District Fire Department Parkway Plaza Patewood Plaza Patterson Pump Company Paul Broussard Memorial Pelham Batesville Fire Department Pelham Road Baptist Church Pelzer Community Blood Drive Pendleton Street Baptist Church Perry Correctional Institution PetSmart - Woodruff Pharmaceutical Associates Phi Beta Sigma - Clemson Pickens Chamber of Commerce Pickens Azalea Festiva Pickens County Law **Enforcement Center** Pickens Courthouse Pickens Department of Social Services Pickens Fire Department Pickens Ministerial Pickens Senior High School Piedmont Natural Gas Piedmont Park Baptist Church Piedmont Park United Methodist Church Piedmont Technical College Pierburg - KS Bearings Pinecrest Elementary School Pivotal Fitness Plain Elementary School Pleasant Grove Baptist Church Pleasant Hill Baptist Church

Pleasant View Missionary Church

Poplar Springs Baptist Church Poplar Springs Walhalla Potters Clay Fellowship Powdersville Medical Park Precision of Travelers Rest Presbyterian College Presbyterian Foothills Prince of Peace Catholic Church Providence Presbyterian Church Queen Street Baptist Church R.E. Cashion Elementary School **RBC** Liberty Insurance Red Robin Redemption World Outreach Reedy Fork Baptist Church - Greenville Reedy Fork Baptist Church - Simpsonville Reedy River Duck Derby Refuge Temple Renfrew Baptist Church Renfro Resurgent Capital Services Rice Memorial Baptist Church Riverside Baptist Church Riverside High School Rock Springs Baptist Church Rockvale Baptist Church Rocky Creek Baptist Church Rocky Creek Baptist Church - Simpsonville Rolling Green Village Roper Mountain Baptist Church Roper Mtn Business Center Rosemond Nursing Center Rosenfeld Einstein Ross at Greenridge Rotary Club of Fair Play Russell Memorial Presbyterian Church Sacred Heart Catholic Church Safety Components - Dunean Sage Automotive Interiors Sage Automotive Interiors-Avalon Saint Gobain Abrasives, Inc. Sam's Wholesale Club Sandvik Sara Collins Elementary School Sara Lee Bakery

Sargent Chiropractic Clinic Sauer-Danfoss, Easley Operation Savannah Lakes Village & Golf Clubs SC Apple Festival - Westminister SC Disability Determination Division - Greenville SC DOT - Greenville SC DOT - Pickens SC Employment Security Commission SC Steel Corporation Scan Source Seacoast Church Sealed Air Corporation Second Presbyterian Church Self Regional Healthcare Seneca Baptist Church Seneca High School Seneca Middle School Seneca Presbyterian Church Shaw Industries Shepherds Care Showcase Marketing Shriners Hospitals for Children Simpsonville Elementary School Simpsonville First Baptist Church Simpsonville Rotary Club Sitton Buick Six Mile Fire Department Slater Marietta Elementary School Smith Moore Leatherwood Social Security Administration Solicitor's Office Sonic - Simpsonville SourceLink South Eastern Freight Line South Greenville Fire District-South Gwd Pentecostal Holiness Church South Main Street Baptist Church Southern Weaving Company Southern Wesleyan University Southridge Business Park Southside Fellowship - Greenville Southside High School Southwark Metal Span Packaging Services Spartanburg Beauty Pageant Specialty Bar Products SPF North America, Inc.



Sportsclub - Greenville

Sportsclub - Simpsonville

Sportsclub - Five Forks

Spring Brook Behavioral

Health System

Spring Into Health Fair

Springfield Baptist Church

Springwell Church

Squealin' on the Square - Laurens

St. Andrews Presbyterian Church

St. Andrews Catholic Church

St. Anthony Catholic Church

St. Elizabeth Ann Seton

Catholic Church

St. Francis Hospital - Eastside

St. Francis Health System

St. George Greek Orthodox

St. Giles Presbyterian Church

St. James Episcopal Church

St. John's Lutheran Church

St. Jude Medical

St. Luke's Lutheran Church

St. Lukes Catholic Church

St. Mark United Methodist Church

St. Mark United Methodist

Church - Seneca

St. Mary Magdalene Catholic Church Ulbrich

St. Mary's Catholic Church

St. Matthew United

Methodist Church

St. Michael Lutheran Church

St. Michael Lutheran/Augusta

Heights Baptist/Trinity UMC

St. Paul The Apostle

St. Paul UMC Church Green

St. Peters Episcopal Church

Standard Motor Products

Starbucks - Fairview Rd.

State Auto Insurance Co.

State Farm Insurance-Green

Stephens County Hospital

Sterling House

Sterling School Stevens Aviation, Inc.

Stevie B's Pizza - Woodruff Road

Summit Place

Synnex

T & S Brass Works

Tamassee-Salem High School

Taylors Elementary School Taylors First Baptist Church

Teknor Apex Carolina Company

Temple of Israel

The Greenville News

The Palmetto Bank - Greenville

The Palmetto Bank - Green

The Palmetto Bank - Laurens The Palmetto Bank - Woodruff Rd.

The Pointe - Toccoa

The Revnolds Company

The Warehouse Church

Tigerville Elementary

Tigerville Fire Dept

Toccoa Falls College

Trane Upstate Carolina

Tranquil United Methodist Chruch

Travelers Rest High School

Travelers Rest Police Dept.

Tremont Church of God

Trinity Lutheran Church

Trinity Praise and Worship Center

Trinity Wesleyan Church

Tuffaloy and Entron

U S Naval Reserves - Greenville

U.S. Foodservice

Union Baptist Church

Unitarian Universalist

Fellowship of Clemson

United Health Group/Uniprise

**United Pharmacy Services** 

University Lutheran Church - Clemson

UPS Greenville

**UPS Spartanburg** 

Upstate Hejaz Shrine Club

US Air Force Reserve - Greenville

US Army Reserve - 391st

**Engineer Battalion** 

**US Army Reserves** 

US Army Reserves 415th

Chemical Brigade

US Engine Valve Company

**US Marine Corps Reserves** 

USC Upstate - Spartanburg

**USC Upstate Nurses** 

Association - Greenville Valley Brook Outreach

Velux - Greenwood

Verizon Wireless Call Center

VF Jeanswear

Victor Baptist Church

Victor United Methodist Church

Virginia College

Vulcan Materials-Liberty Wade Hampton High School

Walmart - Easley

Walmart - Gaffney

Walmart - Greenwood

Walmart - Green

Walmart - Laurens

Walmart - Newberry

Walmart - Seneca

Walmart - Toccoa

Walmart - Travelers Rest

Walmart - White Horse Road

Walmart - Woodruff Road

Walmart Distribution Center

Walmart - Pelham Road

Walmart - Simpsonville

Walmart - Taylors

Walhalla Cruise In Walhalla Middle School

Walhalla Senior High School

Walkers Chapel Presbyterian Church

Ware Shoals Catfish Feastival

Ware Shoals First Baptist

Ware Shoals High School

Washington Baptist Church

Wayside Baptist Church

Wesley Commons

West End Elementary

West Gantt Baptist Church

West Oak High School

Westcliffe Elementary

Westgate Mall

Westminster Baptist Church

Westminster Presbyterian Church - Greenville

Westminster Presbyterian

Church - Greenwood

Westside Baptist Church

Westside Living Center

Whitten Center Whole Foods Market

Willingham & Sons Wofford College

Baptist Church Woodmen of the World - Join Hands

Woodmont High School

Woodward Woven Electronics Wright Metal Products ZX Fitness - Greenville ZX Fitness - Taylors

## 2010 Donor Milestones



## Platelet donors reaching 20 plus donations.

Albert Kelley **Sherry Crofts** Jewell DeYoung Keith Seitz Robert Milligan John Glover Furman Hozey Tonda King Weldon Humphreys Milton Mullinax **Charles Young Thomas Brooks** Douglas Marsceau Dale Edgar Richard Pinckney Cynthia Simpler William Kring **Janet Hopkins** Robert Efird Gene Papke Edgar Murphy Raymond Snelling

Larry Davis Duane Booth Rhonda Jackson Eleanor Waldrop Robert Arnold John Hatfield Kenneth Rollins Richard Delap Joseph Deal Linda Hughes Richard Owens Thomas Lindsey **Thomas Patterson** Athena Holden Byron Shelley Gaylord Mullet William Thompson Don Davidson Joseph Booker Sara Lindsay Clifford Masters Kevin Treu

Verner Burkett John Rhoney Sandra Eppler James Bishop Paula Hurst William Gillespie Benjamin Shaw Harvey Spencer **Daniel Bingel** Sharon Hargett Morgan Nolte **Timothy Norton** Greg Bender John Martin Walter Scruggs **Mary Frances** Thompson Roger Davenport Rhonda Maynard Donald Mulwee Steven Prickelmyer Sharon Richards

William Everingham Paul Herr Kevin Marcil Sandra Doolittle Billy Smith John Burnside Randolph Albright Chris Swann Benjamin Sternick John Morgan Wilfred Vaudreuil Noah Booty Jane Johnson Timothy Tyrrell Cathy Gray Chad Loflin Sarah Moseley Steven Gilstrap Christopher Hood James Schindler Clyde Kastner Anne Thackston

Jeffrey Lewis Maggie Lewis William Schmidt John Richards Tony DuBose Asa O'Sheal Jennings Brown Gregg Frayseth Stephen McCrary Joseph Bartosch Mary Metzger **Thomas Morris** Michael Weiss Carl Halvorsen James Wright Lindi Lagman David Fern Anne Schmaltz

## Whole blood donors reaching 10 gallons.

Mary Bak
Ann Swaringen
Carl Crouch
Catherine Smith
Candice Stiffey
John Witt
Jerry Arnold
Steven Leinbach

Johnny Sloan Thomas Clegg Jesse English James McManus



## 2010 Financial Summary



(2,752,775

<b>Statement of Financial Position</b>	FY 2010	FY 2009
Current Assets	\$ 7,504,910	\$ 6,901,388
Net Property and Equipment	15,851,561	14,429,414
Other Assets	9,752,035	10,475,609
Total Assets	\$ 33,108,506	\$ 31,806,411
Current Liabilities	\$ 1,321,709	\$ 786,459
Long-Term Liabilities	6,584,181	6,537,477
Total Liabilities	7,905,890	7,323,936
Net Assets	25,202,616	24,482,475
Total Liabilities and Net Assets	\$ 33,108,506	\$ 31,806,411
Statement of Activities	FY 2010	FY 2009
Revenues	\$ 24,708,570	\$ 24,073,127
Less Expenses	24,027,191	23,838,788
Income from Operations	681,379	234,339
Non-Operating Income (Loss, net)	38,762	(2,987,114)



Increase in Net Assets

The audited financial statements are on file at The Blood Connection offices, located at 1099 Bracken Road, Piedmont, SC 29673 and are available upon request or Guidestar.org

720,141

## 2010 Financial Summary

#### **FY 2010 Revenues**

1 Blood Service Fees	\$24,305,207	98.3%
2 Laboratory Testing and Serv	ices 112,821	.5
3 Other	290,542	1.2
	\$24,708,570	100.0%

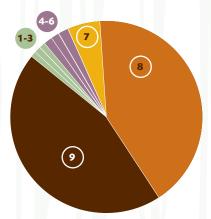
#### **FY 2010 Expenses**

1 Othe	er Costs	\$493,604	2.1%
2 Utili	ties and Telecommunication	ons 536,619	2.2
3 Inde	pendent Contractors	566,476	2.4
4 Pron	notional Activities	658,648	2.7
5 Risk	Management	712,053	3.0
6 Mair	ntenance	774,583	3.2
7 Dep	reciation	1,157,198	4.8
8 Supp	olies	9,107,269	37.9
Sala	ries, Taxes, Benefits	10,020,741	41.7
		\$24,027,191	100.0%

#### **FY 2010 Collections**

COMPONENT	UNITS
Whole Blood	
Allogeneic	94,058
Directed	37
Autologous	166
Theraputic	1,181
Automated	
Plasma	1,393
Platelets	18,359
Red Blood Cells	1,066





## Leadership Team



#### **Gregory Hart, MT (ASCP) SBB**

President and CEO

#### Suzanne Mize, CPA

Vice-President and CFO

#### **Robert Rainer, MD**

Vice-President, CFO & CMO

#### J. Brian Madden, MT (ASCP)

Vice-President and COO

#### **Patrick Garrett, MA**

Vice-President and CPO

#### **Denise Calloway, BS**

Vice-President and CQA

#### **Kay Lofits, RN**

Director, Donor Services

#### Iris Hood-Bell

Director, Marketing and Recruitment

#### **Tracy Bridges, (MLT) ASCP**

Director, Technical Services

#### Steve Jarisch, MS

Director, Facilities Mgmt. & Procurement

#### Lilia Holmes, MS

Director, HPC Laboratory

## **Board of Trustees**

#### Lee R. Allen

Administrator for Patient Support Greenville Hospital System

#### Robin B. Callas

Director, Human Resources Laurens County Healthcare System

#### J. Travis Elmore

Financial Advisor Merrill Lynch

#### S. Richard Hagins

Chairman & CEO
Universal Supplies and Services, Inc.

#### James "Jay" Kirby, II

Vice President
Self Regional Healthcare

#### **Hunter Kome**

Vice President, Operations Oconee Medical Center

#### Joseph N. (Nic) Lane

Human Resources Director, NE GA Region - Milliken & Company

#### Jack G. Murrin

Chief Financial Officer
GSP Airport International/Airport
Commission

#### **W. Stanley Painter**

Senior Vice President The Peoples National Bank

#### J. Scott Pietras

Vice President, Corporate Compliance St. Francis Health System, Inc.

#### Julie M. Rau

Attorney Law Offices of Ray Godwin

#### John "Mickey" Young

Shareholder Elliott Davis, LLC

## 2010 Areas Served

# Give

## What areas do we service?

Approximately 750,000 people lived in a 4,406 square mile area of Northwestern South Carolina and Northeastern Georgia that is the area in which The Blood Connection recruited donors and collected blood. South Carolina counties included: Greenville, Pickens, Oconee, McCormick, Greenwood, Laurens, Newberry; and Stephens county in Georgia.



## Hospitals Served

## 2010 Full Service Preferred Provider:

Greenville Memorial Hospital System

Patewood Memorial

Hillcrest Memorial

Greenville Memorial

Greer Memorial

North Greenville Memorial

Shriner's Hospital

Laurens County Health Care System

Newberry County Memorial Hospital

Self Regional Health Care

Oconee Memorial Hospital

Cannon Memorial Hospital

Baptist Easley Hospital

Stephen's County Hospital

St. Francis Hospital, Downtown

St. Francis Hospital, Eastside

## 2010 Supplemental Service Provider:

Medical College of Georgia

Community Blood Centers of the Carolinas

Providence Hospital

New York Blood Center

Wellmont Health System

Lee Memorial Blood Center



## Biologics Processing Center



The Blood Connection has an outstanding legacy of community service that started in 1962 with the recruitment of volunteer blood donors for hospitals. It continues today as a state of the art biologics manufacturer that collects, processes, and distributes biologic products and services for local and regional hospitals. Centralization of donor recruitment, blood collection, and inventory management reduces waste, prevents delayed surgeries, and provides local hospitals with efficiencies and cost reductions that are unparalleled in the industry.

In 2010, The Blood Connection purchased, for the laboratory, a fully automated blood grouping analyzer called the Beckman Coulter PK 7300. The analyzer uses a proven system of haemagglutination in patented terraced micro-plates to carry out blood grouping while extra features provide for safety and traceability in both hardware and software. The Blood Connection utilizes the PK 7300 to perform simultaneous ABO/Rh determination, Syphilis and Cytomegalovirus testing that provides economies in labor and materials.









## **Center Locations**

Whole Blood, Platelets, Plasma and Red Cells donation services offered at all locations.





# **GREENVILLE DONATION CENTER 435 Woodruff Rd., Greenville, SC 29607**864.239.2937 • 800.392.6551. ext. 3200



## **GREENWOOD DONATION CENTER 341 Old Abbeville Hwy., Greenwood, SC 29649**864.227.8333 • 800.392.6551. ext. 3500



**EASLEY DONATION CENTER 1954 East Main St., Easley, SC 29640**864.644.0030 • 800.392.6551, ext. 3300



**SENECA DONATION CENTER 1308 Sandifer Blvd., Seneca, SC 29672**864.882.8364 • 800.392.6551, ext. 3400



## Looking Forward



The new year is proving to be a solid one for The Blood Connection and our community. We are excited to be collecting blood in our neighboring counties of Spartanburg, Union and Cherokee. Two buses have been purchased and refurbished to serve this area and we will be breaking ground in May for a new blood donation center located at 270 North Grove Medical Park Drive in Spartanburg as well. TBC is also now providing products to four additional hospitals including Spartanburg Regional Medical Center, Village Hospital at Pelham, Mary Black Health System, and Wallace Thomson Hospital.

We continue to improve and update our existing buses and centers to ensure our donors enjoy their donation experience. Our new blood donation center in Greenwood, located at 431 Old Abbeville Hwy, opened March 21st. It embodies all of the modern, welcoming features of the Woodruff Road Donation Center and offers a more visible and convenient location for the community.





